

Monthly Resale Report

PREPARED BY

MUTUAL

REPORT PERIOD

Community Services Department

Third

December, 2020

| MONTH | NO. OF RESALES | | TOTAL SALES VOLUME IN \$\$ | | AVG RESALE PRICE | |
|-----------------------|----------------|---------------|----------------------------|----------------------|------------------|------------------|
| | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR |
| January | 24 | 32 | \$10,015,000 | \$12,482,100 | \$417,292 | \$390,066 |
| February | 26 | 25 | \$12,158,700 | \$10,208,000 | \$467,642 | \$408,320 |
| March | 32 | 42 | \$13,946,416 | \$16,639,712 | \$435,826 | \$396,184 |
| April | 25 | 25 | \$10,830,833 | \$10,435,500 | \$433,233 | \$417,420 |
| May | 16 | 37 | \$5,604,000 | \$16,273,033 | \$350,250 | \$439,812 |
| June | 15 | 25 | \$5,881,500 | \$10,290,000 | \$392,100 | \$411,600 |
| July | 36 | 40 | \$15,240,248 | \$17,327,373 | \$423,340 | \$433,184 |
| August | 33 | 38 | \$14,612,928 | \$15,994,900 | \$442,816 | \$420,918 |
| September | 30 | 33 | \$14,314,100 | \$12,643,180 | \$477,137 | \$383,127 |
| October | 28 | 41 | \$10,707,400 | \$16,142,900 | \$382,407 | \$393,729 |
| November | 28 | 30 | \$11,057,300 | \$13,520,950 | \$394,904 | \$450,698 |
| December | 45 | 39 | \$17,933,901 | \$18,319,800 | \$398,531 | \$469,738 |
| TOTAL | 338.00 | 407.00 | \$142,302,326 | \$170,277,448 | | |
| MON AVG | 28.00 | 33.00 | \$11,858,527 | \$14,189,787 | \$417,956 | \$417,900 |
| % CHANGE - YTD | -17.0% | | -16.4% | | 0.0% | |

% Change calculated (ThisYear - LastYear)/LastYear

* Amount is excluded from percent calculation